



Wine list for independents

north
south wines



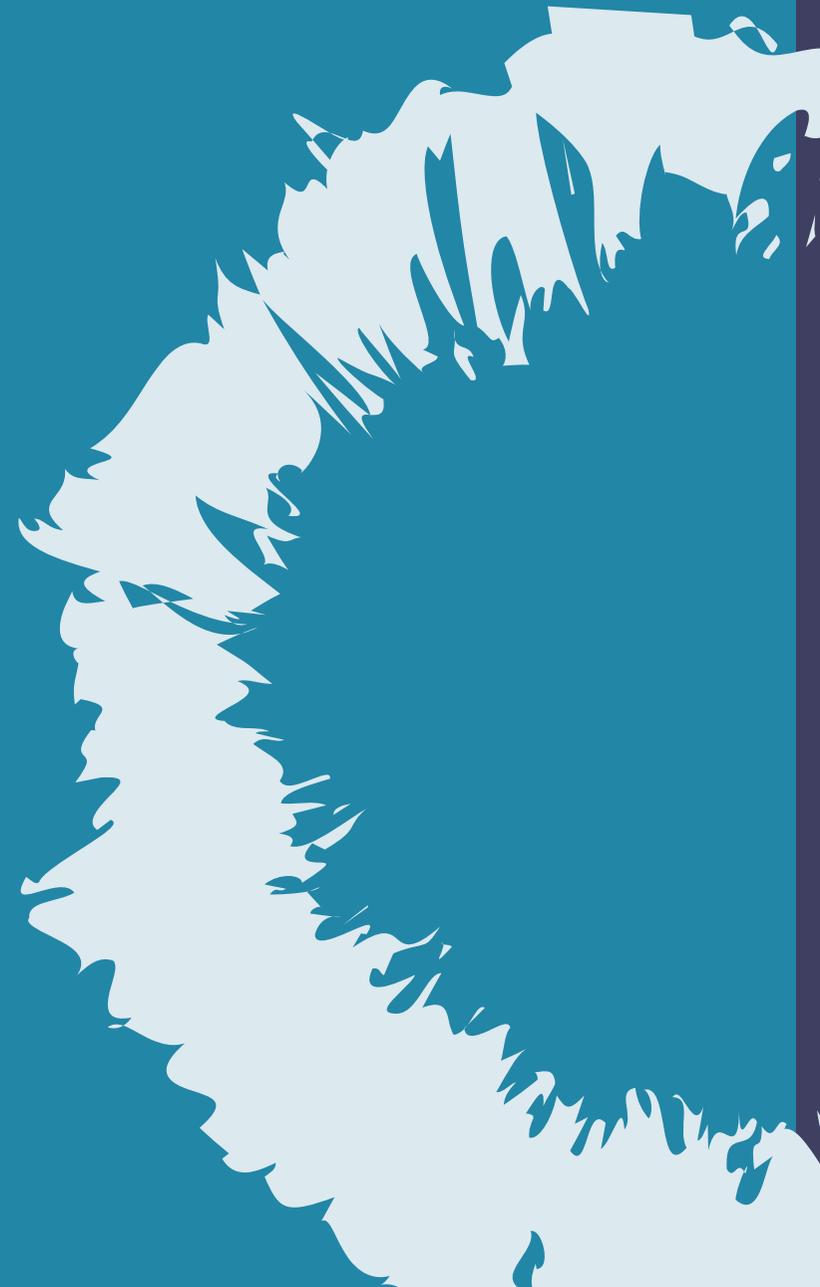
unearthing partnerships

North South Wines 3

UNEARTHING PARTNERSHIPS	3
OUR TEAM	4

The wine list 6

France, Spain, Argentina	FRANÇOIS LURTON	8
Spain	BODEGAS LA EMPERATRIZ	11
	BODEGAS ISIDRO MILAGRO	13
Italy	THE WINE PEOPLE	14
	CANTINA VALPOLICELLA NEGRAR	16
	VILLA SANDI	18
New Zealand	WAIMEA ESTATES	20
Australia	ROBERT OATLEY VINEYARDS	22
	ABERDEEN WINE COMPANY	25
	DE BORTOLI WINES	27
South Africa	PAINTED WOLF WINES	31
	SEVEN SPRINGS	33
Chile	VIÑA LUIS FELIPE EDWARDS	35



Unearthing partnerships

BRINGING YOU AND OUR WINERIES TOGETHER

If you love wine even half as much as we do, our 2015 list will make you happy. We choose only wines that make us smile, pass the bottle, and say, 'try this!' and we hope you'll enjoy them as much as we do.

We have decades of experience of buying and selling wine between us. We set up North South Wines because we wanted to do business in collaboration with you, our customers and our producers, and to focus only on the very best wines.

Above all we want to discover and deliver the perfect wines for you, so we'll never push a wine that's not right for you, but we may surprise you by suggesting one you haven't come across before.

Our prices may surprise you too. Because we work openly with our suppliers they understand your needs and consistently offer us great deals, which we pass on to you.

If you're intrigued by our new approach and our exciting list, please call us to find out more. Tel 0203 178 5378

Our team



Mark Motley
Director of Independent
Sales

Mark abandoned the law for wine straight out of university – a wise move, we say. In his previous role he grew the turnover from sales to independents from £150k to £5million and has specialised in the independent sector for almost 20 of his 27 years in the trade.



Charlie Croft
Business Development
Manager (Independent
on and off trade)

Charlie started out with a City wine merchant over 30 years ago and since then he's learned the wine trade from the inside out by working in every sector - as a result, there's not much he doesn't know about wine.



Rebecca Murphy
National Account
Manager

Rebecca's our online sales guru (we worship her daily), as well as our expert in specialists, and she will be learning the tricks of the impulse trade from Kim, our impulse queen. More than tripling Ocado's wine turnover in two years tells you all you need to know about her energy and drive.



Felicity Billington
Marketing Manager

Felicity knows her wines, and has been marketing them for almost ten years. She has seen both sides of the trade: after six years with a UK importer she took her skills to United Wineries, marketing Berberana and other off trade brands. She also runs a mean pop-up restaurant.



David Robin
Logistics and Customer
Services Manager

David is our logistics maestro. He has nearly 40 years' experience in the UK wine trade, almost entirely within planning and the supply chain. Your customer service needs are his no.1 priority.



Joy Edmondson
Brand Development
Director

Joy has 15 years' experience in the UK wine trade, from buying and product development (she loves product development) to multiple grocer sales. She's a creative and strategic thinker and works closely with Kim to deliver growth for all of NSW's partners. She's also directly responsible for our multiple grocer accounts alongside Kim.



Kim Wilson
Commercial Director

Kim's success as Sales Director for a major UK distributor won her 'Drinks Business Young Achiever of the Year' at the 2013 London Wine Trade Fair, and she's brought all her enthusiasm, knowledge and energy to NSW, which she set up with Joy and Hamish early in 2014. She'll be driving our growth, and taking direct responsibility for multiple grocer and impulse accounts with Joy.



Hamish Gillespie
Finance and Operations
Director

Hamish is a qualified accountant who's spent the last seven years in the wine trade, spanning distribution in the UK and Ireland, and production in England, Italy, Australia and New Zealand. He loves wine so much that he's studying for his WSET diploma as well as making sure our finance, logistics, IT, legal and HR functions run smoothly.

The wine list

We love all the wines in our portfolio so much that we drink them ourselves. In fact, that's our guiding principle. We choose only wines for you that we can't resist taking home to share with our friends and family.

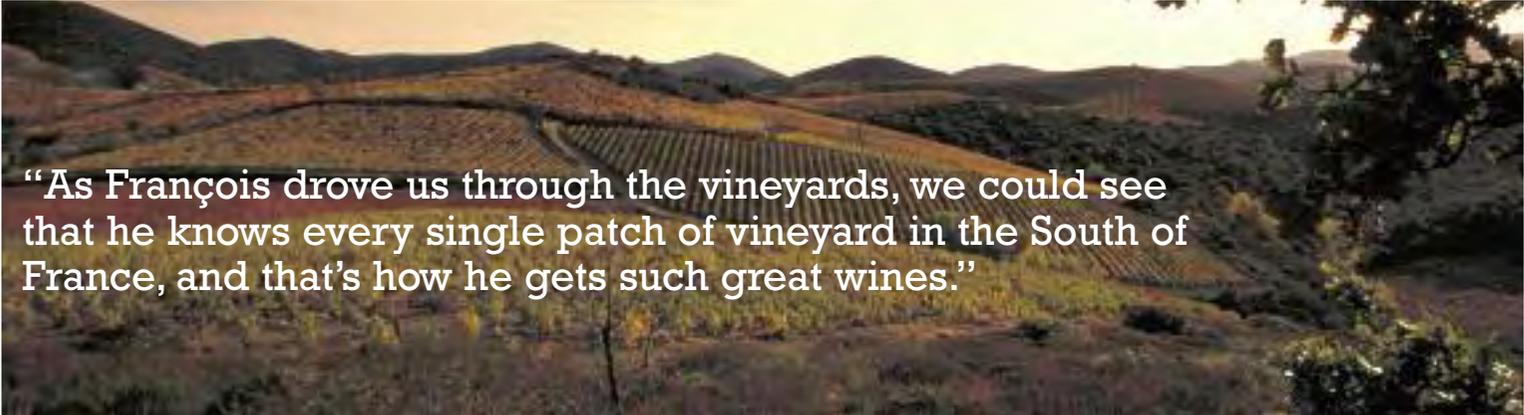
We've selected a wide range of styles and flavours from all over the world. We're guided by what your customers enjoy, and look for wines that will delight you and have you coming back for more.

We work closely with our wineries to develop wines that match your customers' tastes and we can do this because we've come to know our wineries well over many years. We visit them, eat with them, drink with them: it's a real pleasure to spend time with them and their families. They're delighted, too, to have a direct link to you through us.

These are not anonymous wines. We're not a faceless corporate. Every wine in our list has a sense of connection to the place where it was made: we invite you to share it with us.

To find out more or to place an order, ring: 0203 178 5378





“As François drove us through the vineyards, we could see that he knows every single patch of vineyard in the South of France, and that’s how he gets such great wines.”

François Lurton

François is a fifth generation member of one of Bordeaux’s most influential dynasties and has been consulting and making wines since 1988.

For many years, François worked with some of the UK’s largest retailers as a flying winemaker, and travelled the world in search of new opportunities to make good wine with its own personality.

François and his brother Jacques decided to settle down and produce their own wines under the name François Lurton. Today François’ company owns properties in France, Spain, Argentina and Chile and exports its wines globally.



What the experts say

“Today the Uco Valley is peppered with famous names and has become the most talked about wine region in Argentina, and arguably the whole of South America.”
Tim Atkin, Decanter Magazine



France

In the mid 80s the Bordelais François and Jacques Lurton set their sights on new vineyard opportunities in southern France, a search which has seen them explore the wonderful potential of terroirs in Fitou and Minervois.

Chateau des Erles – a 25 hectare vineyard on the rolling hillsides of Les Côteaux de Villeneuve-les-Corbières in Haut Fitou. Low-yielding old vine Grenache and Carignan grow in the deep shale soil to produce intense and complex wines.

Domaine les Salices – in the Minervois region in the foothills of the Black Mountains. This is Vin de Pays d'Oc country and the grapes in these south-facing vineyards ripen in the warm sunshine producing varietal wines that are fruit-focused; picked at their aromatic peak, they always retain an inherent freshness.

Terra Sana – François Lurton was one of the first to create an organic wine brand in the early 2000s and has extended his long-standing commitment to an environmentally friendly approach by adding no sulphur to these organic Pays D'Oc wines.

Spain

BODEGAS EL ALBAR

In the early 1990s the Lurton brothers wanted to make a quality white wine in Spain. Recognising Verdejo's potential to produce a dry fresh aromatic wine, rather than the oxidized wine more typical of the time, they bought an estate straddling Rueda and Toro and established **Hermanos Lurton**.

Hermanos Lurton Verdejo – made from Verdejo grapes grown in 12 hectares of vineyards in Rueda, which are trained on wires and are equipped with drip irrigation enabling them to ripen faster, maintain good acidity levels with lower alcohol levels.

Hermanos Lurton Toro – the estate includes 17 hectares of Tinto de Toro (Tempranillo). These are bush vines, giving shade to the grapes and conserving moisture in arid conditions. The density is very low at 1100 vines per hectare and yields are just 30HL/ha. Rich, structured with aromas of red fruit, vanilla and a hint of balsamic.

“It's a great Rueda – imagine my surprise at finding it in a warehouse in Bordeaux!”



“Bodega Piedra Negra feels like a little bit of France, with its château in the middle and vines all around it - but with the Argentinian landscape as a backdrop.”

Argentina

BODEGA PIEDRA NEGRA

The Lurton brothers' quest for discovery saw them head to Argentina in search of new possibilities. They arrived in Alta Uco Valley, an area of majestic natural beauty and black soils in the foothills of the Andes. Although nothing more than a semi-desert at the time, they were the first to recognise the potential of this area for vine-growing.

Their Bordeaux vigneron father, André Lurton, came to confirm their choice, likening the gravel soils to those of Pessac Léognan, the supreme white wine appellation of Bordeaux and home to the family's Château La Louvière and Couhins Lurton. And so the brothers Lurton snapped up as much land as they were able to afford and established Bodega Piedra Negra.

As the brothers set about planting the vineyards, fate intervened and saw them receive a delivery of Pinot Gris in place of Chardonnay – a serendipitous turn of events which has resulted in the largest planting of Pinot Gris in Argentina.

Alta Collection – Pinot Gris – the first Pinot Gris in Argentina, silky and concentrated with a persistent finish.

Malbec - Argentina's most emblematic grape. Summer red fruits combined with coffee to give a well structured wine with soft and smooth tannins.

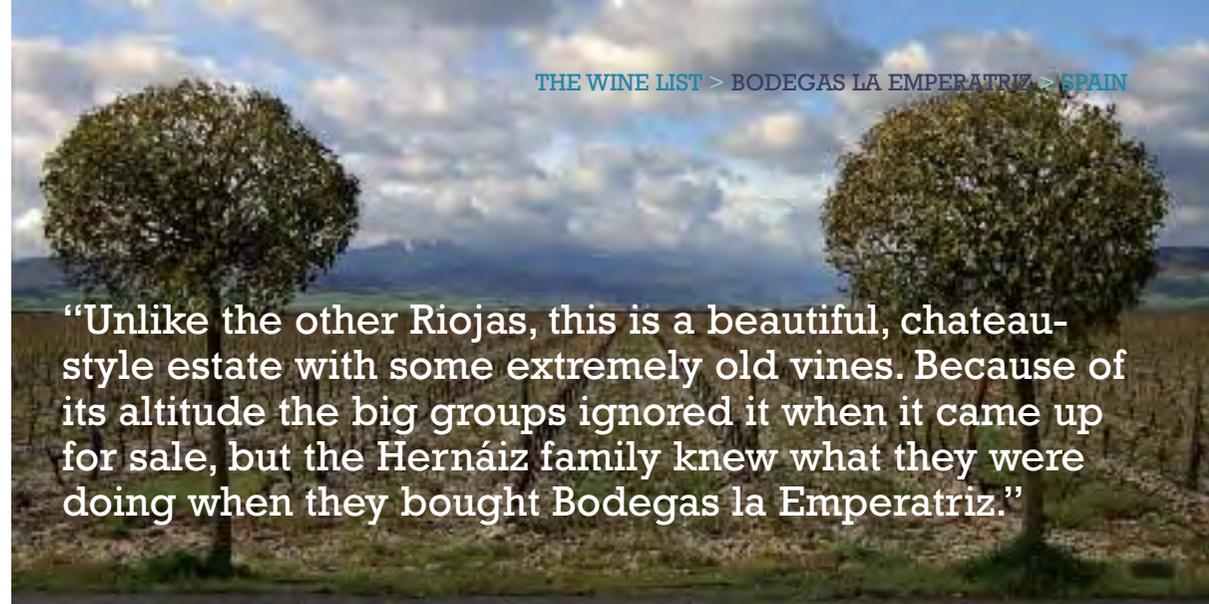


Spain Bodegas La Emperatriz

The moment Eduardo Hernáiz's father saw the estate, he knew it had potential. After all, it had been winning awards since the Paris Universal Exposition of 1878, when it was owned by the last empress of France, Eugenia de Montijo.

The Hernáiz family saw what no one else had, though – that here they could produce Rioja's only single estate Crianza. Though the 100 hectare estate is one of Rioja Alta's highest, at 570m above sea level, it is frost-free and enables the family to produce spectacular wines.

The family bought the estate in 1996 and split it into plots, each benefitting from its own characteristics. They include 67-year-old low-yielding vines of Garnacha and Viura. Their wines are widely listed in Madrid's Michelin starred restaurants and have proved a huge hit with wine critics everywhere.



“Unlike the other Riojas, this is a beautiful, chateau-style estate with some extremely old vines. Because of its altitude the big groups ignored it when it came up for sale, but the Hernáiz family knew what they were doing when they bought Bodegas la Emperatriz.”



Top-scoring wines

The estate's core range was scored 90+ points by both Robert Parker and Spain's leading wine authority Guía Peñin.



BODEGAS LA EMPERATRIZ RANGE

Salagón – developed exclusively for the UK market, this is a range of modern yet typical Riojas including Joven, Crianza and Reserva.

Finca La Emperatriz – the estate's flagship range – a young and fresh Viura, Crianza and Reserva aged in a mix of American and French barrels.

Viura – a dry white with crisp acidity and notes of sweet pear citrus and hints of white flowers.

Crianza – silky with highlights of ripe peach and dark blackcurrant and notes of spice and toast.

Reserva – intense yet elegant, with aromas of cigar box, black fruits and orange peel.

Finca La Emperatriz Old Vines – Cepas Viejas Viura and Cepas Viejas Garnacha.

Cepas Viejas Viura – complex and weighty with notes of white fruits, peaches and apricots and hints of dried flowers and spices.

Cepas Viejas Garnacha – remarkably perfumed with subtle complexity with aromas of raspberry, violets and white pepper and great lengths of flavour.



Spain Bodegas Isidro Milagro

When we visited the winery in La Mancha, the owner took us into the cellar and asked us to sign a barrel. He signed it too, and promised to send the barrel to us the day we sell our first container of Viña Vasta. We love this range, so we're sure the barrel will be on its way soon.

Bodegas Isidro Milagro makes wine in the key Spanish regions of Rioja, Ribera del Duero, Rueda and La Mancha. It's a canny producer, carefully designing its wines for specific markets, but it's far from faceless and each high quality wine in its range reflects the essence of the winery it came from.

Though La Mancha is the largest grape growing region in the world, its soul is remarkably humble. There are no airs and graces here. This is big country where the days are searingly hot and the nights bracingly cold – what else could we call the wine we make here than Viña Vasta?

Viña Vasta – these are lively, honest wines with the spirit of La Mancha at their heart.

Blanco – Made by blending Spain's most famous white varieties, Verdejo and Viura.

Tinto – La Mancha wine made by blending Spain's famous Tempranillo with international varieties.



“We had no idea what to expect when we first visited Bodegas Isidro Milagro, but what we found was amazing. This is a true family concern, and this wine is incredible value for money.”



Isidro Milagro

B O D E G A S

Italy The Wine People

Stefano Girelli comes from three generations of Italian wine producers and still sources grapes from the sons and grandsons of his father's friends. He's far from hide-bound, though, and at the head of The Wine People, he brings a fresh approach to Italian wine-making.

The Wine People offer a range of market-focussed wines, from excellent quality Pinot Grigio to single estate wines. In addition to Sicily, it sources them from Tuscany, Veneto and Puglia – where its dedicated winemaker Stefano Chioccioli's experience with some of Italy's most prestigious wineries ensures the quality of every glass.

“Stefano is like the Italian version of us, we share a passion for quality and uniqueness, and that's why we love working with him.”



THE WINE PEOPLE'S PORTFOLIO INCLUDES

Dea del Mare – a value range of Italian favourites such as Pinot Grigio, Catarratto Pinot Grigio, Montepulciano d'Abruzzo, Merlot and Prosecco.

Miopasso – a range of vibrant wines from Sicily and Puglia including Fiano, Grillo, Nero d'Avola and Primitivo.

Volpetto – a range of modern fruit-driven wines from the Chianti region, including Chianti and Chianti Reserva.

L'Auratæ – organic expressions from Sicily – Catarratto Pinot Grigio and Nero d'Avola.



What the experts say
Sicily is “now one of the most exciting wine regions in Europe.” Tim Atkin



Italy Cantina Valpolicella Negrar

Cantina Valpolicella Negrar is at once steeped in tradition and yet truly innovative. With a history of wine-making going back to 1933, Cantina Valpolicella Negrar has been at the forefront of development in the Valpolicella region since its inception.

The winery was the first to make the world-renowned Amarone, and soon after, in recognition of this, was awarded the Certificate of Special Mention by the Brussels International Exposition. This firmly put Cantina Valpolicella Negrar on the map and it has continued to look forward ever since.

Consisting of 750 hectares and 230 co-operative members, today the cantina continues to innovate and receive accolades across the globe including IWSC Italian Winery of the Year 2013.

Elite wines

In 2012 the winery became the first to produce single vineyard Amarone in each of the five different communes of Valpolicella Classico, a unique study into terroir, the result of which is sold in its prestigious Espressioni gift pack.

CANTINA DI
NEGRAR

“When I met Luca, Cantina Valpolicella Negrar’s export sales director at the winery, we had to pause the meeting because his own family’s grapes had arrived and we had to inspect them!”



In 2013 the winery was awarded IWSC's **Italian Winery of Year.**



CANTINA VALPOLICELLA NEGRAR'S RANGE INCLUDES

Cantina di Negrar – the soul of Cantina Valpolicella Negrar, Cantina di Negrar wines are a quintessential part of Valpolicella's long tradition in wine-making and grape-production. Over the years, however, they have changed with the times and today are a fine balance between price and quality.

The range includes Soave, Soave Classico, Valpolicella Classico, Valpolicella Ripasso, Amarone della Valpolicella and Recioto.





Italy Villa Sandi

Villa Sandi lies in the heart of Treviso in north east Italy, and has a history that goes back to the 17th century. The Moretti Polegato family have been devoted to wine culture for many generations and their winemaker Stefano Gava has consistently won prestigious awards for their range of Proseccos.

As the only producer to chill 100% of its wine between fermentations, Villa Sandi's range of Proseccos are bottled to order, thus ensuring maximum freshness.

The estate includes a 1.5 hectare estate, Vigna La Rivetta, in the heart of the highly sought after Cartizze area. With its unique geo-climatic features, the area, Italy's most expensive real estate, is responsible for Prosecco's highest quality wines.

“The Polegatos are the Guccis of the Prosecco world, giving utmost attention to detail in both the quality of their wine and packaging.”





VILLA SANDI RANGE

Sparkling – Villa Sandi's range of sparkling wines include Il Fresco Prosecco DOC (75cl, 37.5cl and 20cl), Il Fresco Rosato Spumante, Prosecco Valdobbiadene D.O.C.G. Millesimato and Prosecco Valdobbiadene D.O.C.G. (Extra Dry).

Elite wines

Best Prosecco for nine consecutive years for its Il Fresco Brut according to *Weinwirtschaft*, Germany's leading wine magazine

Villa Sandi Vigna La Rivetta Cartizze named one of the **Grandi Cru d'Italia for the Prosecco territory in 2014 – making it one of Italy's elite wines**



New Zealand Waimea Estates

We're never ones to follow the herd – while most wine buyers go no further than the Marlborough region of New Zealand, we carried on round the north coast to Nelson, where the soil and climate are perfect for creating elegant, aromatic wines.

Unlike Marlborough, Nelson's wineries are family owned, and we're incredibly proud to be working with Waimea Estate, a boutique winery run by Trevor and Robyn Bolitho and family, and their head viticulturalist son Ben.

When we went to visit, the whole family turned out to greet us – their many awards certainly haven't turned these winemakers' heads.

What the experts say

Steven Spurrier describes the region as 'home to New Zealand's finest aromatic wines,' where ancient free-draining stony loam river plains, moderate maritime influence and protective phalanx of hills create the perfect terroir to produce 'an evenly pitched' range of varietal wines.



“The farmers’ sheep do all the leaf-picking in the Waimea vineyards. They never eat the grapes, but they do have a preference for Pinot Gris leaves above other varieties!”

WAIMEA ESTATES RANGE

Round Stone Bay – look out for our UK bottled Round Stone Bay Sauvignon Blanc 2014, produced by Waimea Estates. The 2014 harvest in Nelson has been one of the region's best.

Spinyback – Waimea Estate's range of Spinyback wines include flinty style Sauvignon Blancs, as well as Riesling, Grüner Veltliner, Pinot Gris and Pinot Noir.

Waimea – The estate's flagship range made from their best vines which have attracted international attention and a multitude of top awards.

The Tuatara Program

Waimea Estates is funding the Tuatara program at Natureland in Tahunanui, helping local conservation groups to protect this vulnerable and unique specie. Every purchase of Spinyback wines will provide direct funding to further education and conservation goals for the world's only remaining living link to the Dinosaur.



Award-winning wines

New Zealand International Wine Show
2014 – Trophy

Six Nations Wine Challenge 2014 – Trophy
International Aromatic Wine Competition
2014 – Gold

Bragato Wine Awards 2014 – Pure Gold
Air NZ Wine Awards 2013 – Pure Gold



Australia Robert Oatley Vineyards

Robert Oatley is a familiar name to anyone who knows Australian wine. Bob's family has been grape growing, wine making and marketing for four decades, rising to the top of the Australian winemaking scene as well as introducing us in the UK to Australian wine with Rosemount.

This new incarnation of the Oatley name sees the family adopt a fresh approach to Australian wine-making. Bob and his son Sandy's philosophy is to make "a darned good drink" and they achieve this through careful plot selection, identifying the best region for varietal clarity, a clever use of oak, and adding texture more than flavour.

The results are focused, elegant wines crafted by their highly lauded winemaker Larry Cherubino (pictured bottom left) – widely recognised as leading the new wave of Australian wine styles.

The wines have garnered an excellent reputation since launching in the UK in 2012, and we're thrilled to be able to share our love of Robert Oatley Vineyards' European-style regional Australian wines with our customers.



“When we visited, Bob took us out for lunch – fish and chips down at the harbour front, served with a really delicious Chardonnay.”

▶ ROBERT OATLEY

ROBERT OATLEY RANGE

Woodbrook Vineyards – Chardonnay and Shiraz from Central Ranges.

Signature Series – drawing on a remarkable portfolio of vineyards nurtured by the winemaking talent of Larry Cherubino, showcasing Australia's most successful wine styles and regions. The high quality Signature Series delivers immediate appeal, with satisfying flavours over an elegant frame. Each wine embodies the grape varietal and region in which it was grown.

The range includes Chardonnay, Sauvignon Blanc and Cabernet Sauvignon from Margaret River, Riesling from Great Southern, Pinot Noir from Yarra Valley and Shiraz from McLaren Vale.





Critically-acclaimed wines

“Categorically the best value Margaret River Chardonnay I have ever tasted” IWSC Communicator of the Year and Daily Mail Wine Writer, Matthew Jukes describing Signature Series Chardonnay

An “outstanding winery regularly producing wines of exemplary quality and typicity,” Australian wine specialist James Halliday, who awarded the winery five red stars, his top accolade

Finisterre – reflecting Robert Oatley Vineyards’ constant pursuit of quality, using grapes from the great viticultural regions of Australia. Each vineyard offers a unique combination of earth and climate, allowing vines to flourish and produce fruit with great balance. Hand harvesting, fruit sorting and intuitive winemaking deliver wines with clarity, purity, great texture and flavour expression. The range includes Margaret River Chardonnay, Mudgee Chardonnay, Porongurup Riesling and Syrah and Pinot Noir both from Great Southern.

The Pennant – winemaker Larry Cherubino’s latest creation. The wines, Margaret River Chardonnay and Cabernet Sauvignon, are sourced from specially selected rows, and carefully crafted using tight grained low toast French oak, to give beautifully balanced and elegant wines.



Australia Aberdeen Wine Company

The Aberdeen Wine Company was founded by Australian winemaker Hamish MacGowan. Legend has it that when Hamish's mother gave birth to his hefty older brother, Angus, the nurse proclaimed "Angus, THE BULL!" The story remained a family favourite and some thirty years later when Hamish's obsession with finding the perfect vinous accompaniment to red meat came to fruition, he gave it his brother's name. Angus the Bull was born again.

Choosing to work exclusively with Cabernet Sauvignon, Hamish set about locating the most promising parcels from across Victoria and South Australia. Confident he had achieved the required wine style, he developed a very deliberate marketing strategy backed up with some smart packaging. Hamish launched his debut 2002 vintage of "The Bull" and hasn't looked back since.

"Hamish got in touch, and as I happened to be not only in Australia but also round the corner, we hopped on a ferry to Manly bay and had lunch. I can tell you from personal experience that his wines really do go well with a good steak"





THE ANGUS THE BULL RANGE

The Angus the Bull concise range of wines is no marketing gimmick. These are quality wines, which will make the perfect addition to every wine list and dining table alike.

Angus the Bull – the flagship wine made from Cabernet Sauvignon, (available in 37.5 and 75cl)

Wee Angus – the little brother to Angus the Bull, made from Cabernet Merlot.

What the experts say

James Halliday, in his 2015 Wine Companion, says about Angus the Bull that “the wine is competently made, competitively priced, and in this wonderful vintage rises well above its station in life.”

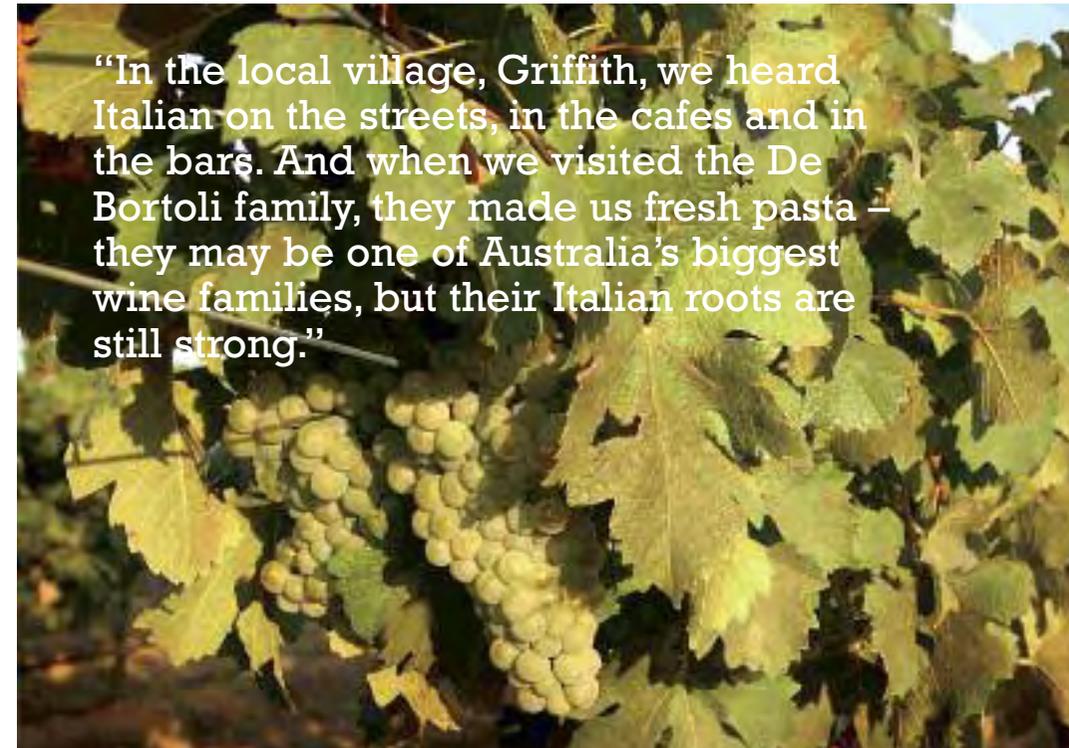


Australia De Bortoli Wines

De Bortoli Wines is a third generation family wine company, established by Vittorio and Giuseppina De Bortoli in 1928. They emigrated to Australia from their mountain villages in the foothills of the Italian Alps, near the historic town of Asolo, and their Italian heritage still drives the way the family makes its wine.

Vittorio and Giuseppina's son, the energetic and dynamic Deen De Bortoli (1936 – 2003) expanded and consolidated the business created by his parents. In turn, Deen's children established De Bortoli's reputation for premium wine including iconic dessert wine Noble One and the Yarra Valley wines.

Vittorio's Italian family values remain at the core of De Bortoli, with a culture of hard work, generosity of spirit and the sharing of good food, good wine and good times with family and friends.



“In the local village, Griffith, we heard Italian on the streets, in the cafes and in the bars. And when we visited the De Bortoli family, they made us fresh pasta – they may be one of Australia's biggest wine families, but their Italian roots are still strong.”





DE BORTOLI WINES PORTFOLIO INCLUDES

The Accomplice – A range of value-driving wines from Riverina and South Eastern Australia.

Willowglen – wines from Riverina and South Eastern Australia. Ideal for the on-trade, these wines are designed to complement good food. The range includes a delicious Sparkling Brut – now under screw cap.

Deen Vat – Deen De Bortoli created his Vat Series with the idea of developing a range of delicious, full-flavoured wines at an affordable price. Deen personally selected the blends and chalked the numbers on the vats to identify them. The Vat Series includes traditional varietal wines and also wines made from interesting, newer varieties to Australia.

La Bohème – the Yarra Valley's very own opera diva, Dame Nellie Melba, enchanted the world as Mimi in 'La Bohème'. This range of wines pays tribute to one of her most well-known operas, based in the characterful Latin Quarter of 1880s Paris. It includes Pinot Grigio, Pinot Grigio Rose and Syrah Gamay.

Hunter Valley – sourced from the De Bortoli Hunter Valley vineyards where the Semillon vines date back to the 1960s. The Semillon is a young, racy style of wine with lower acidity that can be enjoyed in its youth but will develop over time, whilst the Shiraz is a mild weight savoury style with generous mid-palate fruit and supple tannins.

Yarra Valley – a tiered range of wines, all from Yarra Valley, each with its own distinctive style depending on its site and season.

> **Estate Grown** – sourced from the De Bortoli 'Winery Vineyard' at Dixons Creek in the northern

section of the Yarra Valley. This 200ha vineyard is nestled into the western slopes facing mainly east. The tapestry of vineyards was carefully laid out to match variety and wine-style. The first vines were planted in 1971 and the average vine age in 2015 is 23 years.

> **Single Vineyard** – De Bortoli selects vineyards which are outstanding and mature to make fine wines: Section A5 Chardonnay from 1976 plantings and Section A8 Syrah from 1971 plantings are the first two releases.



Riorret – a collection of single vineyard Pinot Noirs from the Yarra Valley and Mornington Peninsula. The vineyards are grown as biologically as possible, with proper consideration for improving fungal and bacterial activity in the soils and encouraging natural predators in and around the canopy. Whilst De Bortoli don't own all of the plots they control every detail in the viticulture.

Melba – the range honours renowned opera diva Dame Nellie Melba, who for many years resided in the Yarra Valley. These wines are De Bortoli's interpretation of Cabernet blends made in Claret styles.

PHI – these wines bring together two diverse but complementary wine partners, the De Bortoli family and the Shelmerdine family. The combination of mature vines, meticulous hand cultivation, and an exceptional site.



Este – hand-crafted, single vineyard, grower style – for an Australian sparkling wine it certainly sounds interesting. Este is a unique sparkling wine sourced entirely from vineyards in the upper Yarra Valley and made in the true 'méthode

champenoise' style.



The blend of Pinot Noir and Chardonnay is 100% barrel fermented 'au sauvage' (using wild yeasts), has undergone full malolactic fermentation plus secondary fermentation in bottle, is hand riddled and finished in ZD style – that is zero dosage. Artisan in approach and edgy in style.

Rococo – a light, fresh sparkling made from Yarra Valley Chardonnay, with a touch of Pinot Noir and Pinot Meunier. It's carefully crafted amongst the lush green vineyards of De Bortoli's Yarra Valley estate, located in one of Australia's premium cool-climate wine regions. The name Rococo was inspired by the highly decorative artistic movement of 18th century Europe and is a combination of the French word 'rocaille' (shell) and the Italian word 'baroco' (Baroque).

Noble One – first created by Darren De Bortoli at the family winery in Bilbul in 1982, Noble One has gone on to be one of the most awarded wines in history. For over 30 years Noble One has been regarded as Australia's benchmark dessert wine.

Award winning

Noble One has won more than 117 trophies and 376 Gold medals both nationally and internationally, including Decanter and IWSC Hong Kong Trophies for 2009 vintage

Premium Fortifieds – De Bortoli Wines has an extensive collection of aged wine stocks maturing in barrel. The winemakers draw from these barrels to blend premium fortified wines including the unique Black Noble. This award-winning selection of luscious wines are beautifully packaged in premium gift cylinders.

Trophies for premium fortifieds include; 2013 Decanter Asia, 2013 IWSC, 2012 Decanter World Wine Awards



South Africa

Painted Wolf Wines

Jeremy and Emma Borg founded Painted Wolf Wines to create unique wines from a small number of growers in some of South Africa's prime sites, including Paarl, Swartland and Stellenbosch - low-yielding areas which are mostly unirrigated and farmed organically or with minimal organic outputs.

They called their company Painted Wolf, after the endangered African Wild Dog, and the Painted Wolf 'pack' is their community of talented individuals who bring the best available grapes, technical and practical skills to them, crafting a range of delicious, authentic satisfying wines.

Five percent of Painted Wolf profits from UK sales are donated to Tusk Trust, which not only funds projects to protect wildlife, particularly endangered species, but also helps to alleviate poverty through sustainable development and education amongst rural communities who live alongside wildlife.



“Jeremy’s enormously creative – and the wines he makes are very boutique, hand-made and small scale. Each year his winemaking is different, depending on the grapes he finds – it’s almost as if he’s tapping into his skills from his former professional chef days and cooking up the wines.”


PAINTED *Wolf* WINES



PAINTED WOLF WINES RANGE

The Den Series – a collection of modern, bright house wines, it includes Chenin Blanc, Sauvignon Blanc, Pinotage and Cabernet Sauvignon.

Cape Hunting Blends – a range centred around South Africa's signature grapes – Chenin and Pinotage - and including Lekanyane (Chenin Blanc, Viognier and Verdelho), Madach (Shiraz, Pinotage, Mourvedre, Grenache and Merlot).

Our Pack – single vineyard wines taking the pack members' names: Rosalind Dry Pinotage Rose – Paarl and Guillermo Pinotage – Swartland.

Black Pack – elegant single varietal wines including Barrel Fermented Chenin Blanc – Coastal Region, Roussanne – Swartland, Pinotage – Stellenbosch, Shiraz – Swartland and Merlot – Swartland.

Pictus – produced from Shiraz, Grenache and Mourvedre, in very small quantities, reflecting the number of Painted Wolves in existence.

South Africa Seven Springs



Seven Springs Vineyard, based in the cool climate Overberg region of the Western Cape in South Africa, produces a small range of premium red and white wines.

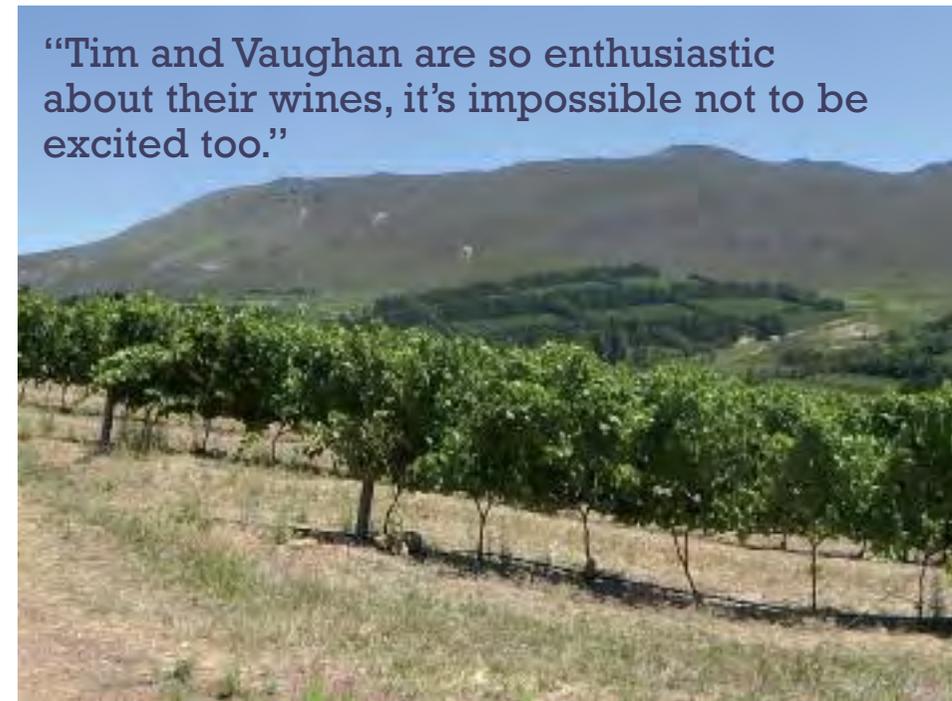
Its UK owners, Tim Pearson and his wife Vaughan, set their sights on owning a South African vineyard back in 2005 and their range is the result of all their passion and enthusiasm for the country and its wines.

Seven Springs is a 21 acre site and its temperatures are some 6 degrees lower both by day and night than those of

the Stellenbosch, which coupled with the cooling Atlantic Ocean breeze, slows the ripening process, allowing the fruit to develop a great flavour profile.

The result is a range of wines that stay true to the characteristics of old world grape varieties, but celebrate the best of new world fruit.

Winemaker Riana van der Merwe joined the team in 2010 and they released their first vintage in 2011.



“Tim and Vaughan are so enthusiastic about their wines, it’s impossible not to be excited too.”

SEVEN SPRINGS RANGE INCLUDES

Sauvignon Blanc,
Un-oaked Chardonnay,
Oaked Chardonnay,
Pinot Noir and
Syrah.



What the Experts say

“This is one new South African name to watch”

Tom Cannavan, www.wine-pages.com

Award winners

In the 2014 Decanter World Wines Awards, Seven Springs scooped Gold for Syrah 2012, and Bronze for Unoaked Chardonnay 2012 and Chardonnay 2011.



Chile Viña Luis Felipe Edwards

Luis Felipe Edwards Sr showed his vision in 1976, when he bought the Fundo San José de Puquillay estate, located in the Colchagua Valley, a premier viticultural region in Chile.

The estate nestles in a secluded horseshoe-shaped valley, separated from the majestic snow-capped Andes by the smaller San Fernando ridge, and in 1976 it was planted with 60 hectares of vines from the early 20th century. In the early 1990s, Luis Felipe Sr. decided to make wine under his own name and built a modern winery equipped with the latest technology.

Viña Luis Felipe Edwards has since grown to be the largest fully family-owned wine company in Chile, with 1850 hectares of estate vineyards. Its vineyards are located in four regions in Chile, with principal sites situated in the internationally renowned Colchagua, home to LFE900 – Chile’s highest mountain vineyards – and Leyda, cool coastal vineyards where top quality white grapes and cool climate black grapes flourish.



LUIS FELIPE EDWARDS

WINE OF CHILE

“We’re so lucky to have these guys in our portfolio. They’re the biggest family-owned wine company in Chile, but when we visit, we stay with the family and eat with them round the table. *And* they have the most beautiful vineyard in South America.”





In recognition of its commitment to elevating quality, Viña Luis Felipe Edwards has been awarded **Chilean Producer of the Year 2012** by both the International Wine and Spirit Competition and the AWC Vienna International Wine Challenge, the largest officially recognised wine competition in the world.



LUIS FELIPE EDWARDS RANGE INCLUDES

Rio Rica – superb value-for-money single varietal wines – Sauvignon Blanc, Chardonnay, Pinot Noir, Malbec, Cabernet Sauvignon and Merlot.

Santa Luz – cool climate Sauvignon and Pinot Noir from Leyda and Malbec and Carmenere from Colchagua.



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